1. Meeting called to order @ 6:03 by Jon Jacobs, members present Dave Pasbrig, Stu Strook, Jon Jacobs, Mike Baerwald, Nate Schellpfeffer, Gene Frings, Gene Herman.

Others: Joe Cheesebro & Bob Parduhn

- 2. Joe Cheesebro addressed two concerns, one being how MGCI and the City conducts the meetings and the purpose of the operations meeting to be held to discuss city portion of the operations and why we held a MGCI meeting following the Operations meeting to discuss our personnel or business practices that don't need to be published in the paper in order to run a business effectively. The golf course personnel are not city employees, receive no city benefits they are employed by MGCI. He stated that the city attorney recommended this set up in the contract so the city would receive their end of the contract but also that MGCI could conduct normal business decisions for their own operations of the facility as the "renters". Secondly, Joe addressed the rumors of hiring a management company to run the facility and the possibility of dismissing the current staff. Joe stated that current management has saved the golf club significantly in wages and expenses for the past fourteen years, has made the bond payment 13/14 years and only missed one partial payment due to weather that basically shut down the course due to amount of rain and flooding incurred and was out of anyone's power to control the weather. A management company is not all that they are cracked up to be, they come in recommend some ideas, want you to implement, but if they don't work, they move on and still get paid, and golf course sits in worse shape then before, now what do you do. They get paid first and the golf course is not of concern as long as they get their money. Joe stated that he has his membership paid in full and if the board decides to go "head hunting" for no apparent reason, then he along with others will be requesting a refund of dues.
- 3. Stu made motion to approve December 14, 2016 minutes, Mike 2<sup>nd</sup> motion carried 7-0
- 4. Gene stated the city is willing to move forward with a one year contract and allow the golf club to pay the short fall of \$16,000 when money is available.
- 5. Jon stated that overall our year did pretty well considering the challenges we faced. No line items were out of line and budget was maintained based on season. Bob highlighted the costs versus expenses columns and showed the highlights of where we maintained and did well. It was the daily green fee/cart fee that suffered primarily with the loss of 4-weeks leading into May, and from August 20 thru end of October with the amount of rain fall and flooding that took place, which limited play to finish out the season. Bob also pointed out that the rumors of the course being for sale, cost the golf course three weddings for 2016 from people who were not willing to book and pulled out not knowing the outcome. Jon sated that all of this negativity from last year and this current year needs to end, it is not helping business here at all. We all need to be positive and support the facility to the best of our ability. Motion by Dave to accept financials as printed, 2<sup>nd</sup> by Stu, motion carried 7-0

6. Bob reported that we hosted two banquets, updated website specials for Christmas sale, membership promotion, social media posts, defrosted freezers and sanitized, organized table storage room, showed the hall several times for weddings, updated bridal ads that will be coming out in February, updated 2017 events, worked on 2017 budget. Bob reported that on the course there is a concern with current weather, with the lack of snow for insulation could cause problems in spring with defectaion as well as snow mold. The freezing rain and ice build up also will contribute to potential problems. Reels from the equipment will be taken in to be grinded and sharpened for upcoming season.

Early bird memberships were on track compared to previous years, some members have expressed concerns with the lack of support and negativity being published through closed session meetings and the talk of a management company running the place they are waiting to pay memberships and some have left. Last year was the negative publicity with the sale of the golf course and now its whether the contract will be renewed, or entertaining a management company that may not be in the club's best interest. Either way, we all need to promote the facility and move forward.

Read four reviews posted on our social media page and a separate email from recent weddings and class re-unions that complimented the facility, staff, food, affordability, and would all recommend the golf course for future events.

- 7. Jon spoke of the options of the managerial contract and he feels that we move forward with current staff and get a superintendent for the course hired and let everybody do their jobs. He reiterated current management has done everything asked of them and they deserve to retain what they have and we need to move forward. Current management took on over and above duties to help the club out and received no additional compensation for doing so. Gene Herman discussed that he disagrees. Stu Strook stated we need to have the two positions hired in order to be effective and accomplish the customer service we are looking for. Jon believes after getting more information about the management groups there is a major chance you are risking with them and regardless they get paid. He spoke of the down falls he has been informed of from other places when the management groups are not there on a daily basis along with the fact they only spend so much and have refused to perform some services even though it was essential to the operation of the club, such as a chemical application. It is recommended overall by the board to move forward with current management, extend the contract for the year, and have a back up plan if we do not find an adequate superintendent.
- 8. Tabled to next meeting.
- 9. Motion by Mike and 2<sup>nd</sup> by Dave motion carried 7-0

Motion by Mike and 2<sup>nd</sup> by Dave to adjourn motion carried 7-0 at 8:29 pm.

Minutes submitted by Robert Parduhn